

# Optimum ERP solution suggested by S&S Auditing and Consulting



Developed since 2003 – 20 years' experience

2023 - August

S&S Auditing and Consulting

Lee Sam Han - General Director

## Synchronization with E-Invoice

https://www.ssaudit.com

https://erp.ssaudit.com (ID: Sun and Shield / pass: - ) https://smartbooks.ssaudit.com



# About ♦ SMART BOOKS™...

- ✓ **SMARTBOOKS**<sup>™</sup> is an ERP software **managing Accounting and Human resources** program developed with .Net Framework 4.8 by S&S since year 2003.
- ✓ **SMARTBOOKS™** has been registered copyright for the local version in 2008 and is the most standard managing tool for the first web-based ERP software in Viet Nam in 2020.
- ✓ SMARTBOOKS™ has 6 modules: ① Accounting Module ② Electronic Invoice ③ Inventory & Costing Management ④ Human Resource and Salary Management. ⑤ Approval Systems / Budget Control ⑥ Customer Portal
- ✓ With **SMARTBOOKS™**, S&S company hope you could have a tool to systematically manage and effectively make use of accounting data.
- ✓ With SMARTBOOKS™, synchronous management on data can help the Client manage effectively the corporate operation and the process of preparing report to submit Tax Department, Custom Department.

Customer Portal	
General Ledger	
Account Payables	
Account Receivables	
Cash Management	
Inventory & Costing Management	
Fixed Asset Management	
E-Invoice / Tax Invoice	
Approval System / Budget	
Purchase Order / Sales Order	
Human Resources Management	
Shared Information	
Useful	
Setup Tools	1





- ✓ SMARTBOOKS™ software consists of 6 Systems to maximize the effectiveness of management
- ✓ Standardized version:
  - Accounting System / Tax Invoice
  - Possibly apply to all kind of entity
- √ Customized version:
- Inventory / Human Resources System / Approval Systems / Budget Control
- Specialization to adopt to the particular demand of each entity



#### Dashboard & Management reports Customer Accounting system with Web interface **Portal** Export more than 200 reports samples Include 10 accounting modules **Accounting** Verified record and review system **Systems** Export more than 200 reports samples E-Invoice is compulsory from 2022 July Synchronized with SMARTBOOK **Electronic** Utilizes VIETTEL platform **Invoice** Self-printing Invoice Customize to meet particular demand **Inventory &** Automatic management of inventories Costing Effectively manage inventory **Management** Purchase Order, Sales Order Adjust to adopt respectively to every entity's specialty Human Automatic work evaluation and salary managing

Resource

Standardize an organization's internal processes

Automation in performance evaluation

HR and Accounting Interface

- Save time by creating a dependable, repeatable system
- One division of the business activities





# Customer Portal

- Dashboard & Management reports
- Accounting system with Web interface
- Export more than 200 reports samples

# Accounting Systems

- Include 10 accounting modules
- Verified record and review system
- Export more than 200 reports samples

# Electronic Invoice

Inventory &

Costing

Management

- E-Invoice is compulsory from 2022 July
- Synchronized with SMARTBOOK
- Utilizes VIETTEL platform
- Self-printing Invoice
- Customize to meet particular demand
- Automatic management of inventories
- Effectively manage inventory
- Purchase Order, Sales Order

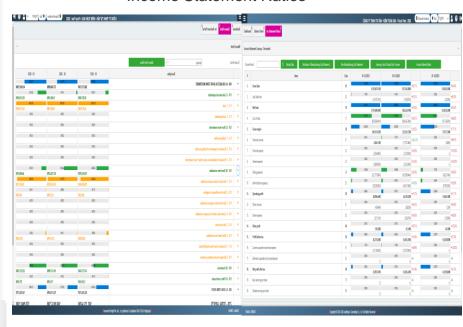
### Human Resource

- Adjust to adopt respectively to every entity's specialty
- Automatic work evaluation and salary managing
- Automation in performance evaluation
- HR & Accounting Interface

### Approval Systems / <u>Budget</u> Control

- Standardize an organization's internal processes
- Save time by creating a dependable, repeatable system
- One division of the business activities

- Customer Portal provide financial information and analyst summary for top management's decision making.
  - ✓ Overview Financial Management
  - ✓ Customers & Revenue / AR Management
  - √ Vendors & Expense / AP Management
  - ✓ Cash Management
  - ✓ Balance Sheet
  - ✓ Income Statement Period
    - Particulars of Manufacturing Cost Statement
    - Non-Manufacturing Cost Statement
    - · Summary Cost of Good Sold Income
    - Income Statement Ratios







### Customer Portal

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# Approval Systems / Budget Control

- Standardize an organization's internal processes
- Save time by creating a dependable, repeatable system
- One division of the business activities

- Accounting system combines necessary modules for recording and able to export any reports needed for users.
- ✓ Guarantee the reliability and safety of data through the current using of this software and our bookkeeping service and bookkeeping review.
- ✓ Increase labor productivity, lower labor costs and Improve management of operational processes through effective financial analysis function
- ✓ Can convert from many other accounting system into Smartbooks

#### 10 Accounting Manage Modules

General Ledger	Inventory & Costing  Management
Account Payable	E-Invoice
Account Receivable	E-Approval System
Cash Management	Budget Control
Fixed Asset	Sales · Purchase

#### Export more than 200 samples of report

Trial Balance / Balance Sheet/ Income Statement / Cash Flow / Manufacturing Cost Statement / SG& A report etc..





### Customer Portal

- Dashboard & Management reports
- Accounting system with Web interface
- Export more than 200 reports samples

# Accounting Systems

- Include 10 accounting modules
- Verified record and review system
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# Electronic Invoice

- E-Invoice is compulsory from 2022 July
- Synchronized with SMARTBOOK
- Utilizes VIETTEL platform
- Self-printing Invoice

# Inventory & Costing Management

- Customize to meet particular demand
- Automatic management of inventories
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### Human Resource

- Adjust to adopt respectively to every entity's specialty
- Automatic work evaluation and salary managing
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# Approval Systems / Budget Control

- Standardize an organization's internal processes
- Save time by creating a dependable, repeatable system
- One division of the business activities

- ✓ Since E-Invoice will become compulsory from 2022 July, many companies are expected to transfer.
- ✓ In order to meet clients' needs, we synchronized E-Invoice with SMARTBOOK to effectively address the issue.
- ✓ E-Invoice service is provided in cooperation with VIETTEL(Vietnam's largest telecom company)
- ✓ Having automatic connection to the accounting system, exporting invoice becomes easy(can be issued through e-mail or website).

# Tax Invoice







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One division of the business activities.

**Budget Control** 

- ✓ Inventory management consist of the Standard module or the Customized module modified professionally to meet every entity' need.
- ✓ Through this way, entity can manage inventory systematically, and respond timely to the tax inspection and CIT effectively.
- Customized Purchase orders, Sale orders development are considered to achieve effective management control system.
- ✓ Barcode system support
- ✓ Costing Management with 5 methods:
  - Coefficient
  - Simple
  - BOM
  - Selling Price
  - Phased



Returned Sales

Inventory Adjustments

#### Inventory Management Process @ Release Batches Setup @ Input unit price of finish goods List of Categories @ Input unit price of output raw materials TList of Groups @ Input cost of good sold @ Post to general legder List of warehouses @ Calculate Cost Of Good Sold I ist of items Reports **E** List of units Status of Inventory ■ ■ Input Inventory Movement Input raw materials Raw Material Consumption @Input finished goods Inven28 Others Listed by items @ Details Cost of Goods Sold - Income 👉 Goods Return @ Summary Cost of Goods Sold - Income @ Output RMs for production 🖅 Sales @ Other outputs





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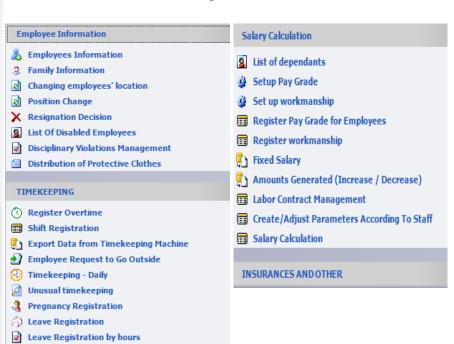
One division of the business activities

**Budget Control** 

- ✓ As HR system module, salary can be required to be customized professionally according to each enterprise, staff management is in a more systematic and organized way.
- ✓ Through the system of HR management and evaluation, automated management of salary and working time is automated, so your company will be upgraded step by step.
  - Export more than 100 reports
  - Standard Lite Version include: Employee KPI,
     Overtime Control, Payroll, Insurances
  - Labor Cost Reduction by Design for Lean
  - HR & Accounting Interface

List of employee register working on the holiday

Meal Allowance
Workday report







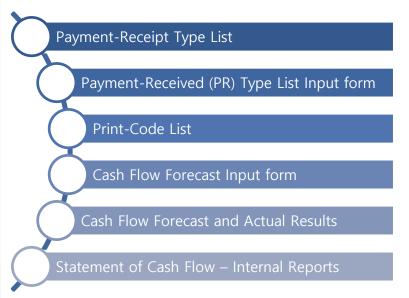
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system

One division of the business activities

**Budget Control** 

- ✓ Approval processes are a type of workflow, which is any sequence of work from initiation to completion, that you can create to ensure work is approved the same way every time.
- ✓ <u>Business Activities</u>: includes activities relating to the business of the business such as purchasing, sales, production, billing ...
- ✓ <u>Investment activities</u>: Includes the activities related to the acquisition - liquidation of fixed assets; investing activities - capital withdrawal; buy - sell stocks, bonds, ...
- ✓ <u>Financial activities:</u> Includes the activities of businesses raising capital, such as loans, loan payment; issuing shares and bonds; receive - pay equity; Financial leasing ...







### **Professional** (Reliable)

- . The program suited the most with Vietnamese accounting standards
- 2. To reflect the basic change in accounting regulations.
- 3. To ensure the reliability of data by verifying in a long term.
- 4. Able to establish steps of accessing data based on the position of user.

- 1. Use the first Web-based ERP system of Vietnam so can be used anytime and anywhere
- 2. Unlimited user and data.
- 3. Secure data absolutely via Https://

- 1. Support 7 languages, including Vietnamese, English, Korean, Japanese, Chinese, Cambodia, Burmese)
- 2. Compatible with Excel data and other programs
- 3. Easy-to-use Intuitive Interface

**→** SMART BOOKS<sup>™</sup>

**Ubiquitous** (Accessible)

Comfortable (Userfriendly)



# **SMART BOOKS** <sup>™</sup>: 1<sup>st</sup> Advantage – Verified Reliability



The most suitable program with Vietnamese Accounting Standards

To reflect the basic change in accounting regulations

To ensure the reliability of data

To establish steps of data reading

- SMARTBOOKS<sup>™</sup> is a basic program which has researched carefully to apply in Vietnam from the dated of researching and developing, therefore this software is considered as the most suitable accounting management package with Vietnamese Accounting Standards and International Financial Reporting Standards (2022-2025)
- Developed in professional accounting firm, SMARTBOOKS<sup>TM</sup> is the fastest updated software the changes in relevant accounting standards and accounting regulations. (2015 accounting new circular updated)
- Upon applying IFRS regulation in Vietnam, SMB will be updated soon (2024-2025)
- SMARTBOOKS™ is a software that was installed, developed and verified over the past 18 years and a hundred users trusted to use to record accounting book so it is definitely ensure the reliability of data
- Currently there are around 400 enterprises using this software (please see the appendix)

 The Clients can set up the step for data reading based on the level of position such as: manager, Senior, Junior and very useful for business management.





### - able to Use Anytime & Anywhere



### Web-Based ERP system

- SMARTBOOKS™ is a system that use firstly Web-Based ERP in Vietnam, thus the Clients can approach, manage accounting data anytime, anywhere
- At the same time, clients shall supervise, manage the headquarter of Parents company and branches in Vietnam.

**Unlimited** User, Data storage

- Compare to other ERP programs, local version which is limited the number of user, SMARTBOOKS™ is unlimited user, data storage.
- Using in data processing system with high speed and efficiency.

**Strict Data Security** 

- Our company bought a security package on data encryption of address https:// from internet security company in America with the value around USD 1,500,000
- Building language programming Visual Basic .Net via SQL database based on server, secure strictly data security of the Client.
- Cloud Server is supplied by CMC Telecom Infrastructure Joint Stock Company in Viet Nam



# **SMART BOOKS** <sup>™</sup>: 3<sup>rd</sup> Advantage - User-friendly Interface



Supporting several languages, including Korean

- SMARTBOOKS<sup>™</sup> supports several languages (Korean, English, Vietnamese, Japanese, Chinese, Cambodia, Burmese and so on) so it is easy to use.
- Languages compatible capacity so it is convenient for Korean managers.

Compatible with Excel and other programs

- Shall reflect and data compatible capacity were created by Excel and other programs on websites easily so it is favorable to use
- Meanwhile having the ability to import export data by Excel file and it is not hard for data management, flexible and adaptable interaction

User-friendly Intuitive surface

(Accessible)

 Creating a surface and intuitively data export-import system. We lead to improve user' compatible. Therefore, having the ability to practice, adapt the software easily.

Comfortable (User-friendly)

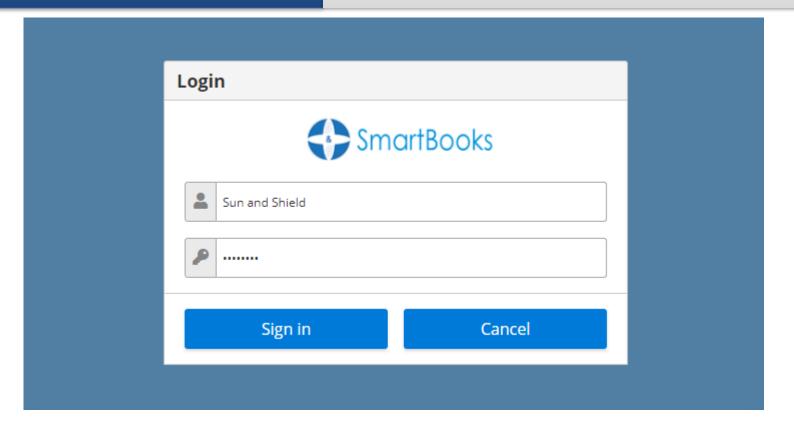




# **Checking Demo Version**

https://erp.ssaudit.com/demo (id: Sun and Shield / pass: - )

- If log in here, you can test how to use SMARTBOOKS™ directly.
- Hope you will check the convenience before making decision.



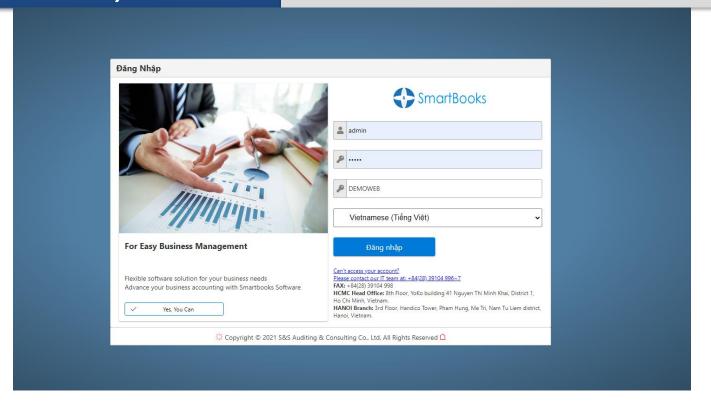




# **Checking Web Version**

https://erp.ssaudit.com/ss/login (id: admin/ pass: -/company code: -)

- Users can access SMARTBOOKS™ online using assigned login credentials.
- can access multiple accounts and each account can only login on one device at the same.







### **Special Module Introduction**

- 1. E-INVOICE
- 2. Customer Portal
- 3. Human Resource Module
- 4. Approval Budget system

## **Output Invoice**

### **E-Invoice Definition**

(Decree 123/2020/ND-CP, Decree 119/2018/ND-CP Law 38/2019/QH14)



- √ New regulations on the compulsory use of E-invoice
  - All businesses will be required to use e-invoices when conducting any transactions
  - To ensure tax revenue
  - All transactions will be represented on E-invoices → This is committed to ensure tax revenue and avoid tax evasion.
- ✓ E-invoices will be officially applied for companies from Jun 30<sup>th</sup> 2022, pursuant to Decree 123/2020/ND-CP
- ✓ From 01 Nov 2018, the following businesses can use E-invoices
  - Companies using self-printing invoices;
  - · Companies using invoices printed on order can switch to E-invoices;
  - Newly established companies;
  - Companies declaring electronic tax/ e-banking can switch to E-invoices via accounting software;
  - Companies falling into above conditions prescribed by law.

# **Output Invoice**

# **E-Invoice Implementation**

(Decree 123/2020/ND-CP, Decree 119/2018/ND-CP, Law 38/201

### ✓ The advantages of E-invoices:

- It is a guarantee of reasonable and reliable information in transactions,
- It is convenient because the purchase of paper invoices for each transaction is no longer needed;
- No need to wait to receive the invoice or send via EMS;
- Compliance with Viet Nam law.
- Self-printing Invoice

#### ✓ How to use E-Invoice

- Register to use E-invoices and get the verification codes issued by the tax authorities.
- Sign a contract with either E-invoice provider or company providing accounting software.
- E-invoice format: XML, PDF
- E-invoice transform method: receive and send via email, website.
- Enable to issue e-invoices on S&S accounting software Smartbooks.

#### ✓ <u>S&S is ..</u>

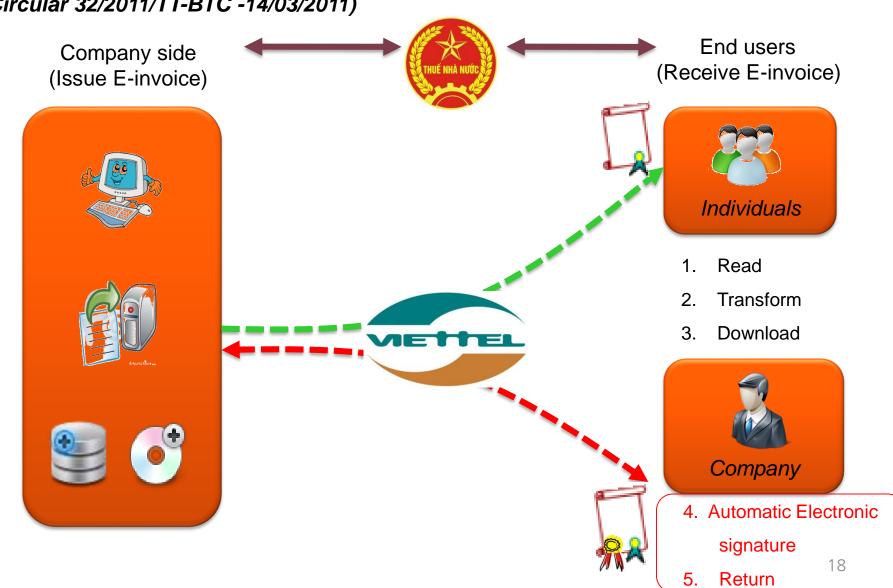
 S&S has committed to provide the best service to clients through the cooperation with VIETTEL – Renowned Vietnam Posts and Telecommunication Groups





# **E-Invoice Usage**

(Circular 32/2011/TT-BTC -14/03/2011)

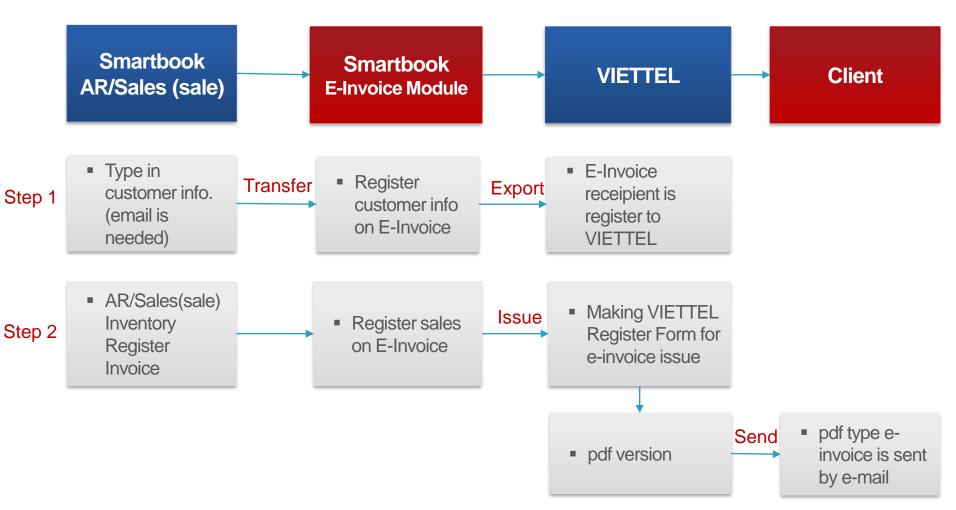




# E-Invoice can be issued by **\$ SMART BOOKS™**



Here are works for E-Invoice. (VIETTEL)

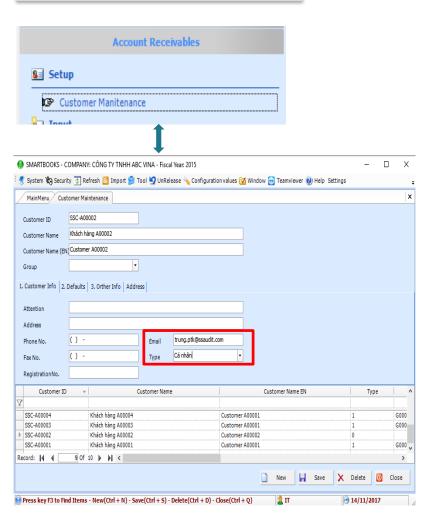


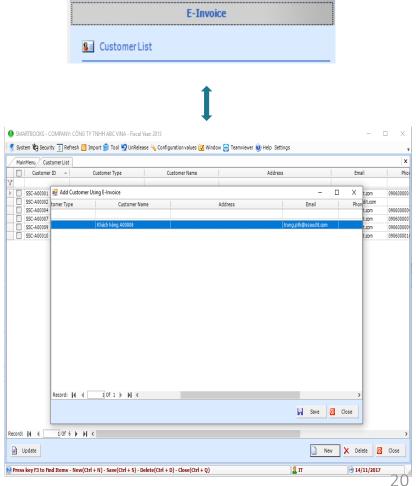


# Step 1. Register customer info

Step 1: Recording customer info (E-mail is necessary)

• Step 2: Registering customer on E-Invoice module





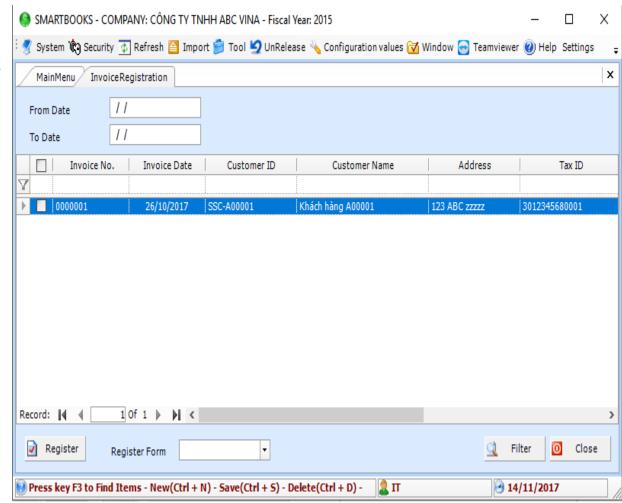


# Step 2. Issuing invoice

 When recording sales on E-Invoice module, Invoice is automatically sent through VIETTEL to preregistered e-mail.



- Guarantees user convenience through simplicity and auto sending
- Guarantees data reliability due to the relationship with the reliable company VIETTEL





### **Customer Portal**



Overview Financial Management

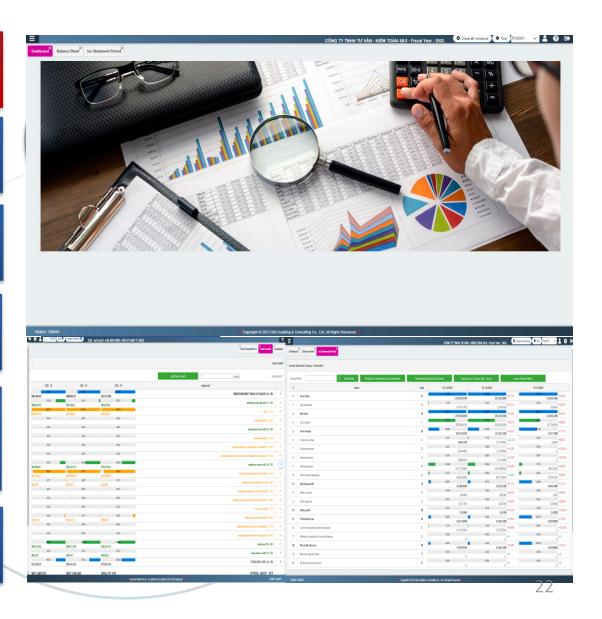
Customers & Revenue / AR Management

Vendors & Expense / AP Management

Cash Management

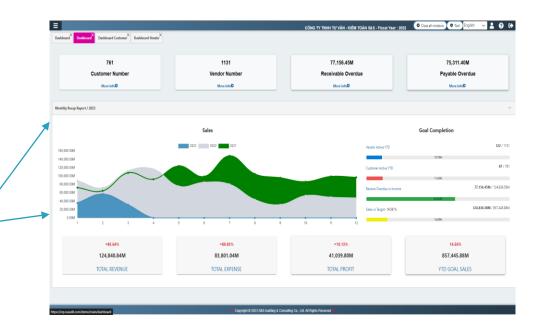
Inventory & Costing Management (5 methods )

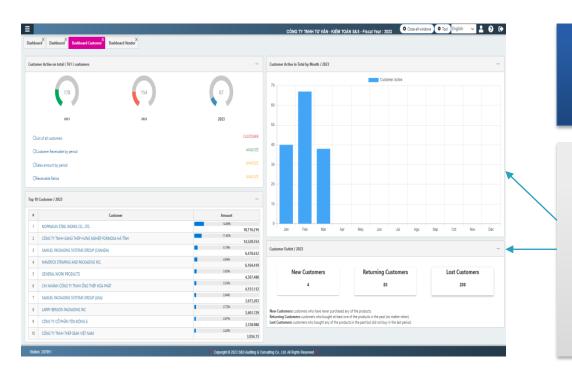
General Ledger & Budget Control



#### **Dashboard Financial Statement**

- Customer Number, Vendor Number, Receivable Overdue, Payable Overdue
- Sales in 3 years and Goal Completion
- Total Revenue, Total Expense, Total Profit, YTD Goal Sales

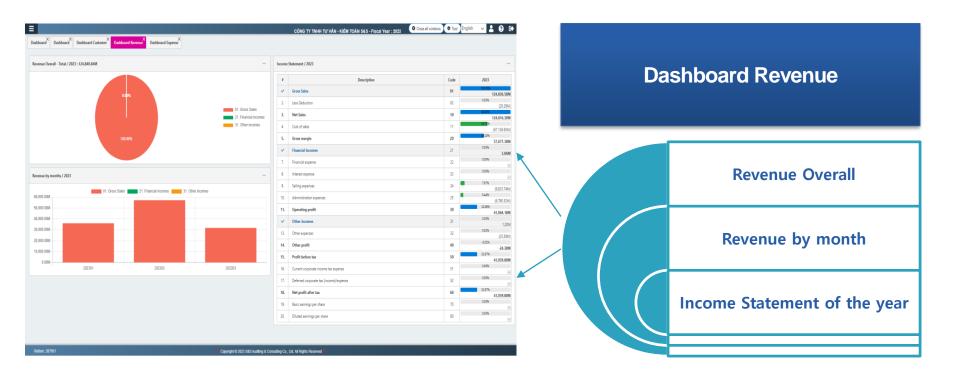


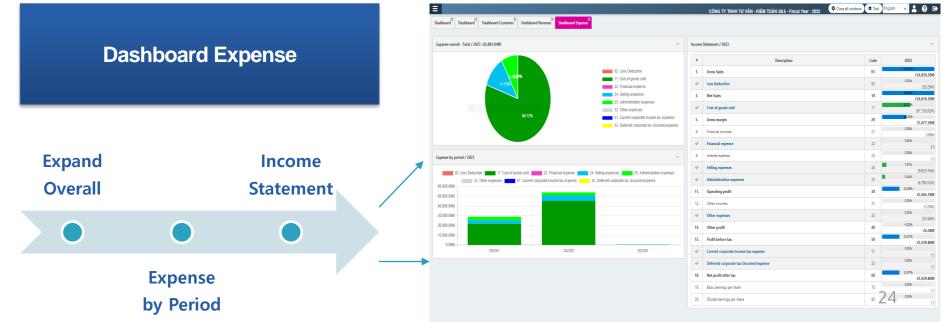


#### **Dashboard Customer**

- Customer Active on Total
- Customer Active on Total by month
- Top 10 Customer of the year
- Customer Outlet

23







# **Human Resource Management**



Do Human Resource Mgt better

- SMARTBOOKS<sup>TM</sup> Human Resource a performance management system is used to keep track of individual goals and put in performance ratings.
- A payroll system are also digital tools that enable effective succession planning.

Doing on a given measurement

- An easy way to keep track of critical data is through Human Resources metrics or KPIs
- The data in these systems can be used to make better and more informed decisions.

User-friendly Intuitive interface

- Creating a surface and intuitively data export-import system. We lead to improve user' compatible. Therefore, having the ability to practice, adapt the software easily.
- Web based version was developed in June 2021 for using anytime, anywhere

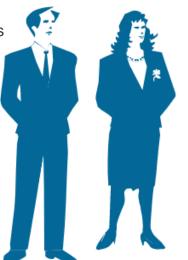
HR & Accounting

- Creating a surface and intuitively data export-import system. We lead to improve user' compatible. Therefore, having the ability to practice, adapt the software easily.
- Web based version available for using anytime, anywhere

### **Human Resources Module**

#### The advantages of HR Management:

- ✓ Identifies organizational goals and matches them with the competencies employees need to achieve those goal.
- ✓ Serves as a link between human resource management and the overall strategic plan of an organization.
- ✓ Develop necessary competencies from within the organization or hire new people who already have them.
- ✓ Evaluated and improved, and the acquired resources are continuously developed.
- ✓ Concentrates on internal sources of competitive advantage.
- ✓ KPI performance evolution available
- √ Save manpower resources
- ✓ Production about 100 reports



# HRM Lite Modules



#### **Employee Information**

Information relatives
Managing position movement
Managing disciplinary violations
Managing decided to resign
Labor contract management

#### **Timekeeping**

Connect to the timekeeper Managing overtime plans Working shift management Managing the list of pregnant women Managing absence Calculating work hours



# **(\$)**

#### **Payroll**

Payroll
Bank statement
Print the payslip
Send playslip through Email
PIT finalization

#### Insurance

Managing insurance book Increase or decrease insurance report



# **E-Approval - Budget Control**

### **♦** The advantages of Approval System:

- ✓ Expected to enable non-technical users to design workflows
- ✓ Efficient approval workflow tracking
- ✓ Keep in check the authenticity of orders
- ✓ Friendly user interface to promote simplicity and efficiency.

### **♦** The advantages of Budget Control:

- ✓ Expenditure method to monitor the cash.
- ✓ A control technique whereby actual results are compared with budgets
- ✓ These enable managers to monitor organizational functions.
- ✓ Compels management to think about the future

# Approval - Budget



#### **Approval system**

- Set up approval steps
- Payment request
- Payment approval
- Cashier's book at beginning period
- Awaiting payment
- Cashier collects money

#### **Cash Budgeting**

Payment-Receipt Type List
Payment-Received (PR) Type List Input form
Print-Code List
Cash Flow Forecast Input form
Cash Flow Forecast and Actual Results
Statement of Cash Flow – Internal Reports





#### Reports

Report on Cashier money Statement of Cash Flow – Internal Reports



# **\$ SMART BOOKS™&** Quotation



- When using SMARTBOOKS, we support data transfer with minimal extra cost.
- E-Invoice is in cooperation with VIETTEL, one of the biggest companies in Vietnam.



# **Contact Details**

✓ CEO

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**MYUNGJOO HWANG** 

**HCMC** 

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HCMC IT Manager

**HN IT** Manager

**HN Senior** Developer

**HN IT** Developer SAM HAN LEE

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# AppendiX SMARTBOOKS™ Client List (HCMC office)

HCMC Client	CHEIL GRIDING	HAN MEN	IS VIETNAM	LOTTE CORP.	PROS TRAN	SUNG JU
ATOMY	CSPI	HYUNDAI MOTOR	IN TEC	LINDEN INVESTMENT	SHINJIN CORP.	SURE DENT VINA
AXIS	CTC VINA	HWACHEON MACHINARY	INAH VINA	LTS VINA	S&K	SNOW CORP.
BACARDI	DAEYUN	GBFMS SEA	INZI VINA	MAX LOGISTICS	SAMHWAN VINA	TEX VIETNAM
BCP TECH	DK VINA	GEM&CO	JK VINA	MYUNG SUNG	SEJUNG	TK P&S VINA
BNX	DLHI VIETNAM	GTL	JOON WOO LABEL	MAGNON	SEMI	TAE IN TRADING
BOKWANG	DONG HWA	GIBAEK SPORT	JSP TECH	MJ ARGI	SEOWON VN	TOP CLASS
BO VIET FORKLIFT	EUNDAN	GFN VIETNAM	JSI VINA (Taekwang Corp.)	MINTIT	SK ENERGY	TRINOX
CMC CORP.	ELON VIETNAM	GLORYTEX	JUNO COLLECTION	NAVER CORP.	SOMANG	WAVE ASEAN
CHANG DAE	HUMASIS	GUSAN	KNK SAIGON	PYUNGAN VINA	SUDA	WEDDING BOOK
CHONG KUN DANG	HEAVEN TREE	GS NEOTEK	KT CORP.	PLAY AUTO	SUNG A	WOOYANG CORP.



# AppendiX SMARTBOOKS™ Client List (Hanoi office)

Hanoi Client	BOSUNG ENG	DOOSUN	GG HAI DUONG	HNJ VIETNAM	KOSCA	NEW FLEX	SDSV	VINA KI GLOBAL
ABCO	CAP GLOBAL	DOOSUNG MOTOR	GLOBAL AL TEC	HOSUNG INTERNATIONAL	KOVINA NET	NI FLEX	SET VINA	VINA KOREA
AJU RENTAL	CH FLEX	DS GLOBAL	G-MAX	IVORY THANH HOA	KR VIETNAM	NPI	SEYANG	VINASIA FOOD
ALIM CORP.	CN PLUS	ECOS ELECTRONIC	GOSHEN	IVORY THAI BINH	LEENO ST	OSUNG VINA	SNET	XAVIS TECH
AMO TECH	CUBE TAG	EL TS VINA	GRAND PLAZA	JC TECHNOLOGY	LISAL	PHOENIX	SNS VINA	YG TECH
AOT VINA	DAEGUN DAEGUN	E-LITECOM	GSR VINA	JEIL C&C	LOTTE DUTY FREE	SAM HYUN	SUHIL VINA	YG-1
ASEA DAERYUN	DAWOO APPAREL	EMTEC VINA	HA HAE	KAI INTERNATIONAL	MAX LOGISTICS	SAM OH VINA	SUP VINA	YOUNG DIECATING
ASIA PRECISION	DAWOO STC	ENTER B-NB	HAIVINA	KF VINA	MAZARS	SANG-A FRONTEC	TAESEUNG VINA	YOUNGJIN
AUTOCON	DK I&D VINA	EXT VINA	HANA KOVI	KIDO VINH	MIRTEC	SANGWOO	THO LOC	YOUNG IN
BAEKJE GALBI	DONGSUNG VINA	FELIX	HANARO TNS	KIMS CLINC	MYUNGJIN	SD CHEMICAL	THO XUAN	GRAND VEGAS
BN TECH	DONGYANG ST	FINE MS	HBS TECH	KIMS TECH	NAMDONG	SDS VINA	USCOM	PULMUONE